



The Brennan Group | *Strategic Tax & Cost Management*

10 Cornelia Avenue St. Louis, Missouri 63122 www.thebrennangroup.com
314-918-8700 888-821-2772 toll-free 314-962-0103 fax

A BRENNAN GROUP CASE STUDY

A Large Property Management Firm

A large property management firm in the St. Louis area came on board as a TBG client in early summer 2007. One day the client phoned with a last-minute problem on a commercial property in rural Illinois. The deadline for appealing the real estate valuation was that very day, and they wondered if any action could be taken. TBG **sprang in to action**. Our most knowledgeable, experienced appraiser was called, but TBG learned he had gone to the hospital that morning suffering from the results of a bad batch of insulin. Upon reaching the appraiser, he felt that the client had a very solid case for securing a reduction in their assessment, and promised to get to the appeal as soon as he was released by the doctor. By the deadline for filing, which was 5:00 p.m. that same day, TBG had obtained the necessary documents, worked through all the paperwork, and filed the appeal. When the hearing came up several weeks later, TBG was there to discuss the property and secured a reduction in valuation of more than \$276,000, which translated to a **tax savings of nearly \$19,000**.

TBG is always ready to work on their client's behalf. With TBG's cadre of experienced appraisers, attorneys and accountants, their client's needs can be met whether they have months to prepare, or just hours.